

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	19316	Agenda Number	42.
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Meeting Date:	October 18, 2012
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Department:	Purchasing
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Subject

Authorize award and execution of a 36-month requirements supply contract with 3M COMPANY, to provide sign face materials for the Transportation Department, in an estimated amount not to exceed \$675,000, with three 12-month extension options in estimated amounts not to exceed \$225,000 for each extension option, for a total estimated contract amount not to exceed \$1,350,000.

Amount and Source of Funding

Funding in the amount of \$225,000 is available in the Fiscal Year 2012-2013 Operating Budget of the Transportation Department. Funding for the remaining 24 months of the original contract period and extension options is contingent upon available funding in future budgets.

Fiscal Note

There is no unanticipated fiscal impact. A fiscal note is not required.

Purchasing Language:	Lowest bid received.
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Prior Council Action:	
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For More Information:	Erin Grace, Buyer I, 972-4017
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Boards and Commission Action:	
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MBE / WBE:	This contract will be awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.
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Related Items:	
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Additional Backup Information

This contract is for the purchase of sign face materials, also known as sheeting material, for the Transportation Department. The sheeting material will be utilized in the Sign Maintenance Program for the fabrication of traffic signs city wide. These signs will be installed on roads open to public travel. The functions of signs are to provide regulations, warnings, and guidance information for road users. Sign face materials are designed to be applied to aluminum substrates and provide long-term retroreflectivity and durability. The Transportation Department was previously buying these items off of a state contract but decided to put a competitive bid out put a long term contract in place.

MBE/WBE solicited: 2/4

MBE/WBE bid: 0/0

BID TABULATION

IFB No. EAG0220
Sign Face Materials
(26 line items)

<u>Vendor</u>	<u>Total Price</u>
3M Company St Paul, MN	\$213,806.70
Avery Dennison Corporation Niles, IL	\$261,018.75
Rocal, Inc. Frankfort, OH	\$264,457.50
Nippon Carbide Industries Santa Fe Springs, CA	\$287,962.50

The expenditures for the first 12 months of this contract are estimated to be \$225,000. A copy of the complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

PRICE ANALYSIS

- a. Adequate competition.
- b. Two hundred sixty-seven notices were sent, including two MBEs and four WBEs. Four bids were received, with no response from the MBEs or WBEs.
- c. This is the first contract of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- a. Lowest bid.
- b. The Purchasing Office concurs with the Transportation Department's recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.